




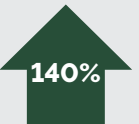
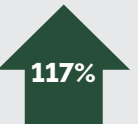



















	Active/Pending Inventory	Closed Sales	Total Closed Sales Dollars	Average Days on Market
<b>CARMEL</b>	 -5% 248 2016 <b>236</b> 2017	 -11% 35 2016 <b>31</b> 2017	 -1% \$54.3M 2016 <b>\$53.8M</b> 2017	 93% 59 2016 <b>114</b> 2017
<b>CARMEL VALLEY</b>	 -11% 63 2016 <b>56</b> 2017	 140% 5 2016 <b>12</b> 2017	 117% \$5.58M 2016 <b>\$12.1M</b> 2017	 -9% 123 2016 <b>112</b> 2017
<b>PEBBLE BEACH</b>	 3% 96 2016 <b>66</b> 2017	 0% 11 2016 <b>11</b> 2017	 12% \$27M 2016 <b>\$30.1M</b> 2017	 -13% 109 2016 <b>95</b> 2017
<b>MONTEREY</b>	 8% 121 2016 <b>131</b> 2017	 -34% 38 2016 <b>25</b> 2017	 -42% \$31.9M 2016 <b>\$18.6M</b> 2017	 -33% 55 2016 <b>37</b> 2017
<b>PACIFIC GROVE</b>	 -29% 69 2016 <b>49</b> 2017	 8% 12 2016 <b>13</b> 2017	 58% \$9.75M 2016 <b>\$15.4M</b> 2017	 -60% 63 2016 <b>25</b> 2017
<b>SEASIDE/ SAND CITY</b>	 6% 54 2016 <b>57</b> 2017	 -16% 19 2016 <b>16</b> 2017	 -18% \$10.2M 2016 <b>\$8.35M</b> 2017	 58% 24 2016 <b>38</b> 2017

## Median Sales Price

